

Sr Finance Manager

Job ID: 00407352

Job Function

Finance

Schedule

Full-time

Location

United States-California
South San Francisco

Job type

Regular Employee

Company/Division

Pharmaceutical

Job Level

Experienced

Who We Are

At the Roche Group, about 80,000 people across 150 countries are pushing back the frontiers of healthcare. Working together, we've become one of the world's leading research-focused healthcare groups. A member of the Roche Group, Genentech has been at the forefront of the biotechnology industry for more than 30 years, using human genetic information to develop novel medicines for serious and life-threatening diseases. The headquarters for Roche pharmaceutical operations in the United States, Genentech has multiple therapies on the market for cancer and other serious illnesses. Please take this opportunity to learn about Genentech, where we believe that our employees are our most important asset and are dedicated to remaining a great place to work.

The Position

Senior Finance Manager - Commercial Finance

The Senior Finance Manager is responsible for providing financial management and value-based business decision support to the Nutropin and Pulmozyme Franchises within the Genentech Commercial organization. This position reports to the Director, IMPACT Decision Support within Commercial Finance, and could be a Finance Manager depending on the candidate's background and experience.

RESPONSIBILITIES

- Act as a business partner who adds value by understanding the needs of the business and proactively identifying opportunities that drive financial results
- Act as an internal consultant by providing financial consultation and guidance to business partners as needed; support business in understanding state of finances and tactical/corrective actions required to achieve objectives
- Partner with brand teams on business development opportunities to provide financial/value perspective. Build Xcel-based financial models to influence and drive

- negotiations and deal participation
- Conduct forecasting and analysis of marketing and sales expenses in support of business planning deliverables (10-year Business Plan, 3-year Brand Plan, 1-year Tactical Plan/Budget, quarterly corporate forecast submissions)
- Conduct month-end close for brands – review posting of appropriate journal entries by Finance Analysts and provide explanations on variance/performance drivers to Nutropin and Pulmozyme Brand Teams
- Monitor compliance with financial policies and recommend/take actions as needed
- Prepare and present financial reports requiring translation of complex quantitative data to multiple levels of business partners
- Conduct financial data mining and value-based business analysis to provide insights and guidance in support of business decisions and objectives
- Build and maintain effective partnerships with Product Managers, Marketing Directors, Franchise VPs as appropriate, and others within Commercial Finance
- Support strategic projects for IMPACT and Commercial Finance as needed to inform business decisions
- Mentor and develop Financial Analysts (indirect report)
- Participate in process improvement initiatives within Commercial Finance

COMPETENCIES

- Demonstrates theoretical/financial and cross-functional understanding in financial problem solving; works effectively on issues where analysis of situations or data requires in-depth evaluations of variable factors with intra-Commercial impact; demonstrates judgment in selecting methods and techniques to solve routine financial and tactical problems of moderate scope and complexity; contributes sound ideas in developing recommendations for more complex problems; anticipates problems and offers solutions
- Solid experience and facility with distilling business development and M&A situations into key drivers that can be modeled in Xcel
- Interacts and collaborates effectively within workgroup and area of expertise; participates effectively on cross-functional teams; offers views and actively solicits ideas from others in seeking sound business solutions; encourages others in fostering effective teamwork; demonstrates very strong customer service orientation
- Gets point across clearly, with straightforward language, both verbally and in writing; considers the needs and interests of others and incorporates information relevant to them in communications; readily grasps the main points in communications from others
- Plans, prioritizes and reports status on tasks; operates independently with limited supervision, holding self accountable to fulfill assigned tasks and achieve results within timelines; establishes own work priorities and timelines within scope of authority; responds to requests with appropriate urgency and an organized approach; may provide guidance and coordinate work activities of others
- Monitors process effectiveness and efficiency against goals and objectives, taking corrective action as necessary; identifies, implements, and supports complex process improvements
- Understands strategic priorities developed by upper management; recognizes relationship between workplace results and what caused them; able to shift between tactical and strategic perspectives based on audience and project needs

Who You Are

- Bachelors' degree in business, healthcare management, life sciences, finance or

- related disciplines; MBA or related graduate degree in accounting or finance preferred
- Minimum 6 years of relevant financial experience
 - Demonstrated knowledge of accrual accounting concepts and experience in preparing monthly financial management reports; familiarity with contract logistics and project administration, including opening purchase orders and reconciling invoices
 - Familiarity with a wide range of data/information: business, financial and market analytics
 - Advanced knowledge of Excel and proficiency with other Microsoft Office applications; familiarity with ERP systems (SAP preferred) including use of ERP-generated financial reports; familiarity with COGNOS and/or TM1 preferred
 - Track record of meeting or exceeding qualitative and quantitative objectives
 - Track record of operating effectively in a fast-paced, multi-tasking environment where structure or guidelines may not be well defined
 - Track record of outstanding partnership and proactivity in consulting to senior management
 - Prior biotech/pharma experience preferred

Genentech is an Equal Opportunity Employer.