

Associate Group Manager, Government Pricing & Reporting

Job ID: 00412696

Job Function

Finance Services

Schedule

Full-time

Location

United States-California
South San Francisco

Job type

Regular Employee

Company/Division

Pharmaceutical

Job Level

Experienced

Who We Are

At the Roche Group, about 80,000 people across 150 countries are pushing back the frontiers of healthcare. Working together, we've become one of the world's leading research-focused healthcare groups. A member of the Roche Group, Genentech has been at the forefront of the biotechnology industry for more than 30 years, using human genetic information to develop novel medicines for serious and life-threatening diseases. The headquarters for Roche pharmaceutical operations in the United States, Genentech has multiple therapies on the market for cancer and other serious illnesses. Please take this opportunity to learn about Genentech, where we believe that our employees are our most important asset and are dedicated to remaining a great place to work.

The Position

Associate Group Manager, Government Calculations

The Associate Group Manager, Government Calculations leads and oversees the function and specialist team of calculations managers who process all Government Pricing & Reporting (GP)-related calculations and are accountable for compliance with strict accuracy targets, timelines, laws, regulations, government contracts and GP's methodology. In addition, the Associate Group Manager is responsible for effective deployment of and improvements to GP Standard Operating Procedures (SOPs), systems, technologies, and data. The Associate Group Manager regularly engages with relevant partners and stakeholders to resolve operational issues. He/she may also lead cross-functional projects from a GP calculations, systems, process or data perspective.

- Acts as the subject matter expert for content and interpretation of various, often complex, government programs, contract strategies, contract issues or terms, e.g. pricing and payment calculations, contract performance, compliance, etc.
- Proactively reviews and assesses existing government programs, contracts, contract administration practices, policies, guidelines, systems, performance tools, etc. versus new, extended or enhanced opportunities. Plays a leadership role in recommending new opportunities; including leading in the development and implementation of such
- In conjunction with Managed Care Contracts Manager, collaborates with the renewal

of Federal Supply Schedule Contract

- Plays a leadership role in GP-wide annual and longer-range strategic and tactical planning
- Leads Government Calculations input into GP annual and longer-range strategic and tactical plans. Includes developing and recommending budget requirements for the work of Government Calculations
- Coordinates with Government Analytics & Compliance on stakeholder meetings and planning initiatives. Provides expert recommendations and perspective to ensure, from the government contracting process and calculations perspectives, effective and efficient policies and contracting strategies
- Develops and cultivates professional relationships internally and externally; including external vendor partners supporting or otherwise involved in work relevant to Government Calculations
- Works with Legal, Government Analytics & Compliance and other groups to evaluate legal and regulatory requirements with government payer pricing and contracting strategies to ensure full and exacting alignment and compliance for Genentech; including all relevant government contracting and calculations processes, monitoring and reporting practices, systems, data and other tools
- Supports as needed, or otherwise participates in the development of new, enhanced or extended government pricing and contracting strategies
- May present pricing certification decks to senior executives
- Leads development, education, communication, implementation and ongoing maintenance of Government Calculations SOPs, systems, data, reporting templates, and the like. Accountable for development and maintenance of effective GP systems and data
- Plays leadership role in development of performance metrics for monitoring, evaluation and reporting of government payer contracts and programs
- Collaborates with Government Analytics & Compliance to create GP-wide training
- Manages development and implementation of Government Calculations-specific training and ensures team members are provided such training in a timely and thorough manner
- Leads GP project initiatives specific to GP operations
- Leads department and team to ensure the highest levels of performance for government contracting processes and price calculations, to include maximum efficiencies and compliance:
- Manages team to ensure accurate and timely completion of pricing calculations according to the varying legislation, regulations and terms of contracts for government payers and programs
- Responsible to ensure ongoing and consistent adherence to all applicable laws, regulations, corporate and business unit standards and requirements
- Reviews and approves pricing calculations from team members. Ensures pricing calculations are provided to other Government Pricing & Reporting partners to ensure timely and accurate processing
- Regularly monitors compliance to internal and external policies
- Manages any issue resolution
- Responds to questions from team members and other partners/stakeholders regarding complex issues that may require interpretation
- Ensures team prepares and delivers routine and ad hoc reporting, as per departmental guidelines, standardized work practices, or otherwise as needed
- Self and team participate in internal and external auditing; including post-auditing procedures to determine and action any activities required to ensure compliant practices and efficient departmental operations
- Leads and oversees ongoing system, process and data projects and maintenance to ensure consistently on-time, on-target and within-budget completion

- Plays a leadership role communicating on core or key government programs, government contract terms, items, concerns, issues, complex points, etc. with Legal, Government Affairs, field account management, Managed Care Contracts, and state/federal customer accounts
- Hires, develops and oversees the work of direct reports
- Complies with all laws, regulations and policies that govern the conduct of GNE activities

Who You Are

- Bachelors Degree (general business, finance, or public policy disciplines are preferred)
- MBA or other related graduate-level degree is a plus
- Minimum of 6 years' professional industry experience, including 2 or more years' administering government contracts, preparing government pricing calculations and reporting, or related analytics for a pharmaceutical, biotechnology or related industry organization
- Demonstrable understanding of drug contracting, government customers, and the distribution channel
- Strong knowledge of the different state and federal government agencies that purchase pharmaceutical/biotechnology or related industry products
- Strong knowledge of the current policies and guidelines that affect government programs, contracts, pricing and contract administration (e.g., Medicare, Medicaid)
- Strong knowledge of systems and reporting mechanisms that support contract administration particular to the pharmaceutical/biotechnology or related industry
- Previous people management experience is strongly preferred
- Previous experience in other functions within the pharmaceutical, biotechnology or related industry is strongly preferred, e.g., product marketing, managed care marketing, field sales, field account management, market planning, strategic planning, market research, market or sales analytics, customer finance, legal, customer service & operations, etc.
- Proven track record for consistently meeting or exceeding qualitative, as well as any relevant quantitative, targets and goals
- Business travel, by air or car, is required for regular internal and external business meetings

Genentech is an Equal Opportunity Employer.