

HCV Senior Clinical Coordinator - Chicago

Job ID: 00413990

Job Function

Sales Force

Schedule

Full-time

Location

United States-Illinois
Chicago

Job type

Regular Employee

Company/Division

Pharmaceutical

Job Level

Experienced

Who We Are

At the Roche Group, about 80,000 people across 150 countries are pushing back the frontiers of healthcare. Working together, we've become one of the world's leading research-focused healthcare groups. A member of the Roche Group, Genentech has been at the forefront of the biotechnology industry for more than 30 years, using human genetic information to develop novel medicines for serious and life-threatening diseases. The headquarters for Roche pharmaceutical operations in the United States, Genentech has multiple therapies on the market for cancer and other serious illnesses. Please take this opportunity to learn about Genentech, where we believe that our employees are our most important asset and are dedicated to remaining a great place to work.

The Position

HCV Sr. Clinical Coordinator

Territory: IL, MN, WI, ND, SD, and part of MI and KY. (Preferred location is Chicago; will consider Minneapolis)

HCV Sr. Clinical Coordinators are responsible for the active promotion of Genentech's HCV product portfolio and focus their attention on key specialty customers and thought leaders. HCV Sr. Clinical Coordinators are expected to deliver on-label messages in support of product indications. HCV Sr. Clinical Coordinators implement programs and tools pertinent to the successful expansion of Genentech's HCV products in the treatment of HCV and other approved indications. The job requires an advanced level of technical and consultative selling skills. HCV Sr. Clinical Coordinators are preferably experienced working in a broad range of customer segments and in accordance with operational policies so as to appropriately influence current and future prescribers of Genentech products. The HCV Sr. Clinical Coordinator function is in a dual capacity through independent efforts and as a team player with the field and headquarters-based staff to ensure sound business strategies and services are being implemented. The HCV Sr. Clinical Coordinator must comply with all sales force promotional guidelines.

Who You Are

Requirements:

- Bachelors degree in a clinically-degreed discipline is required (Nursing, Pharmacy); or an advanced clinically-degreed discipline (Nurse Practitioner, Physician's Assistant).
- 3-5 years of pharmaceutical sales experience is also preferred, but not necessary or 4-5 years experience in a clinical setting with no prior sales experience.
- Prior HCV sales/clinical experience is a plus.
- Overnight travel is required, including some weekends.
- In addition to passing Genentech's background screening, the employee must submit to and pass additional background screening as required by some institutions and health facility sales accounts (additional screening requests may include but are not limited to background checks, immunization, TB, HIV, hepatitis, and drug screening)
- This position reports directly to a Division Sales Manager.

This position requires significant use of either a company provided or personal vehicle to perform the essential duties and responsibilities of the role. As a result, Genentech, Inc. (Company) from time to time will check your motor vehicle record for purposes of determining your eligibility for driving a Company vehicle or driving any vehicle on Company business.

Genentech is an Equal Opportunity Employer.