

Senior Clinical Coordinator, Avastin - Baltimore

Job ID: 00414651

Job Function

Sales & Marketing

Schedule

Full-time

LocationUnited States-Maryland
Baltimore**Job type**

Regular Employee

Company/Division

Pharmaceutical

Job Level

Experienced

Who We Are

At the Roche Group, about 80,000 people across 150 countries are pushing back the frontiers of healthcare. Working together, we've become one of the world's leading research-focused healthcare groups. A member of the Roche Group, Genentech has been at the forefront of the biotechnology industry for more than 30 years, using human genetic information to develop novel medicines for serious and life-threatening diseases. The headquarters for Roche pharmaceutical operations in the United States, Genentech has multiple therapies on the market for cancer and other serious illnesses. Please take this opportunity to learn about Genentech, where we believe that our employees are our most important asset and are dedicated to remaining a great place to work.

The Position

The Senior Clinical Coordinator, Franchise Sales brings clinical knowledge and expertise to the assigned franchise sales team. The Senior Clinical Coordinator helps clinical specialists and their customers increase their knowledge and understanding of the assigned GNE brand(s); their benefits and use as these pertain to the relevant therapeutic area/disease

state and approved indication(s).

Reports to: Clinical Coordinator Field Manager

Example Duties and Responsibilities:

- *Participates in territory/division/regional business planning
- *Recommends opportunities to increase account knowledge of GNE brand(s)
- *May provide input into marketing materials
- *Actively participates in local clinician groups
- *Provides training and education sessions regarding GNE brand(s) and their approved indication(s). Uses approved training/education materials
- *Supports clinical specialists in other ways/means by attending periodic account meetings; helping to further increase account knowledge of GNE brand(s)
- *Complies with all laws, regulations and policies that govern the conduct of GNE activities
- *Business travel, by air or car, is regularly required

Who You Are

Qualifications and Experience: unless stated as “preferred” or “a plus,” all other criteria is required

- *Clinical/Medical certification with graduate-level degree is required, e.g., RN with a Master’s Degree in Nursing, or similar qualifications
- *Clinical experience in oncology is a required
- *Average of 5 or more years’ work experience
- *Previous work or sales-specific experience in the pharmaceutical, biotech, or related industry is preferred
- *Proven track record of meeting or exceeding objectives & goals
- *Previous experience in achieving specific sales plans or other financial targets is preferred

This position requires significant use of either a company provided or personal vehicle to perform the essential duties and responsibilities of the role. As a result, Genentech, Inc. (Company) from time to time will check your motor vehicle record for purposes of determining your eligibility for driving a Company vehicle or driving any vehicle on Company business.

Genentech is an Equal Opportunity Employer.