

Rheumatology Clinical Coordinator Manager - Northeast

Job ID: 00414774

Job Function

Management Sales & Marketing

Schedule

Full-time

Location

United States-
United States

Job type

Regular Employee

Company/Division

Pharmaceutical

Job Level

Manager with Direct Reports

Who We Are

At the Roche Group, about 80,000 people across 150 countries are pushing back the frontiers of healthcare. Working together, we've become one of the world's leading research-focused healthcare groups. A member of the Roche Group, Genentech has been at the forefront of the biotechnology industry for more than 30 years, using human genetic information to develop novel medicines for serious and life-threatening diseases. The headquarters for Roche pharmaceutical operations in the United States, Genentech has multiple therapies on the market for cancer and other serious illnesses. Please take this opportunity to learn about Genentech, where we believe that our employees are our most important asset and are dedicated to remaining a great place to work.

The Position

Franchise: Rheumatology

The general purpose of the **Northeast Rheumatology Clinical Coordinator Manager**, is to lead the Northeast Clinical Coordinator team. The Clinical Coordinator function at Genentech provides support to rheumatology practices, Sales and Marketing and other key partners/stakeholders through expert clinical knowledge and understanding of the assigned GNE product(s) and their unique and differentiating attributes and capabilities in relation to relevant disease state(s) and approved indication(s). Some examples of activities provided by this function are:

- Support for rheumatology practices through product discussions and peer-to-peer understanding of the disease and patient considerations
- Training of members of nurse speaker bureaus who serve as speakers for GNE product(s), as well as providing educational programs to healthcare providers (mainly nurses) and patients

- Expert clinical input into marketing and promotional materials

KEY ACCOUNTABILITIES

Clinical Coordinator Managers are generally expected to:

- Oversee and lead the assigned team to ensure goals and objectives are met or exceeded
- Effectively coach and develop direct reports, as well as build a pipeline of talent to fill future openings
- Ensure the appropriate resources (people and others) are developed, implemented & maintained within the team to enable the team to meet or exceed assigned goals and objectives
- Provide expert clinical knowledge and understanding to help shape the assigned franchise's business strategy, goals and objectives, brand and tactical plans
- Specifically contribute expert clinical knowledge in the development of targeted and strategic marketing and promotional materials as well as product knowledge and clinical training programs and other training resources
- Act as a key liaison between the field and home office groups in all matters related to the clinical coordinator function and teams
- Develop success metrics and other tools, mechanisms and reporting structures for the ongoing measurement and monitoring of progress and results for clinical coordinator support
- Act, and is accountable for others in his/her team acting, in complete & total compliance with all laws, regulations and policies
- Ensure the assigned team represents the brand(s) & franchise to the highest ethical and professional standards and in accordance with guidelines, direction and key marketing strategies
- Utilize only approved resources and messages to meet goals and objectives

NOTE:

This position requires significant use of either a company provided or personal vehicle to perform the essential duties and responsibilities of the role. As a result, Genentech, Inc. (Company) from time to time will check your motor vehicle record for purposes of determining your eligibility for driving a Company vehicle or driving any vehicle on Company business.

Who You Are

You are an individual with the following qualifications and experience:

(unless stated as "preferred" or "a plus," all other criteria is required)

- Bachelors Degree in Nursing or Pharmacy is required
- Masters Degree in Science(Nursing) is preferred
- Average of 8 or more years' work experience
- 5 or more years' clinical experience in Rheumatology or related therapeutic area (clinical, direct-to-patient care is preferred)
- Previous people management experience is preferred (ideally management experience gained in the pharma/biotech industry)
- Previous experience in other industry functions is a plus e.g., Sales, Marketing, Sales Operations, Sales Training, etc. (In-house marketing experience preferred)
- Teaching and program development experience relevant to same or related therapeutic area is required (2 or more years' experience is preferred)

- Must demonstrate some industry experience in pharma/biotech (2 or more years is preferred)
- Proven track record for consistently meeting or exceeding quantitative objectives, as well as qualitative goals
- Previous experience in completing & implementing business plans is strongly preferred
- Business travel, by air or car, is required

Genentech is an Equal Opportunity Employer.