



October 2, 2008

## DEMADEX<sup>®</sup> (torsemide) Tablets

### Product Divestiture

Dear Customer:

Please be advised that effective immediately, Meda Pharmaceuticals, Inc. (Meda) has acquired the rights to market and sell DEMAD<sup>®</sup> (torsemide) tablets from a subsidiary of Hoffmann-La Roche Inc. (Roche). Effective immediately, Meda will supply the following products under the Roche label and packaging (with Roche NDC's):

DEMADEX <sup>®</sup> (torsemide)		
NDC	Description	Unit of Sale
0004-0262-01	Tablets, 5 mg	Bottle of 100
0004-0263-01	Tablets, 10 mg	Bottle of 100
0004-0264-01	Tablets, 20 mg	Bottle of 100
0004-0265-01	Tablets, 100 mg	Bottle of 100

To ensure a smooth transition and avoid disruption in providing these products to the medical community and its patients, we ask that you follow the procedures highlighted below.

#### Order Management

Effective immediately, Meda will be responsible for the order management (ordering, billing, distribution, returns and collection functions) for Demadex tablets. If you have any questions, please contact Meda Customer Service at 1-877-265-2508.

#### Packaging

All packaging specifications, labeling, and NDC numbers will remain the same until further notice.

#### Return Goods

Please continue to sell all existing stock of Demadex tablets. There is no need to return saleable inventory because of the acquisition of this product by Meda. If your inventory is not saleable, you can return Demadex tablets for credit in accordance with Meda return goods policy. All returns must be made directly to:

Meda Pharmaceuticals, Inc.  
c/o Stericycle Direct Return  
2084-900 Lake Industrial Court  
Conyers, GA 30013

**Chargebacks**

Roche will continue to process chargebacks on its Federal contracts until the product is removed from our Federal Supply Schedule.

Please notify your customers and all appropriate personnel within your organization of this change.

For additional information, please refer to the attached Meda Pharmaceuticals, Inc. Trade announcement, Wholesaler Fact Sheets and Return Goods Policy.

Roche Laboratories thanks you for your continued support and assistance. If you have any questions, please contact your Trade and Professional Relations Manager or call our Order Fulfillment Organization at 1-800-526-0625.

Sincerely,

A handwritten signature in black ink, appearing to read "Patrick A. Cofone", with a long horizontal flourish extending to the right.

Patrick A. Cofone  
Director, Trade and Professional Relations

Attachments



October 2, 2008

**IMPORTANT NOTICE TO DIRECT TRADE CUSTOMERS**

Dear Valued Trading Partner,

Meda Pharmaceuticals is pleased to announce the addition of the following products to our current product portfolio.

NDC	Product	Unit of Sale	Minimum Purchase Qty.	Inner Pack Qty.	Case Qty.	Wholesale Acquisition Cost
	DEMADEX® (torsemide)					
0004-0262-01	DEMADEX® (torsemide) Tablets, 5mg	Bottle of 100	12 Bottles	12	48	\$94.92
0004-0263-01	DEMADEX® (torsemide) Tablets, 10mg	Bottle of 100	12 Bottles	12	48	\$105.19
0004-0264-01	DEMADEX® (torsemide) Tablets, 20mg	Bottle of 100	12 Bottles	12	48	\$122.87
0004-0265-01	DEMADEX® (torsemide) Tablets, 100mg	Bottle of 100	12 Bottles	12	48	\$455.24

On October 1, 2008, Meda Pharmaceuticals has acquired the DEMADDEX® product line from a subsidiary of Hoffmann-La Roche Inc. All orders for DEMADDEX® beginning October 1, 2008 should be directed to Meda Pharmaceuticals. Please direct any questions regarding DEMADDEX® orders during this transition to Meda Customer Service at 1-877-265-2508.

Returns for DEMADDEX® beginning October 1, 2008 will be handled by Meda Pharmaceuticals under our current Return Goods Policy (attached).

At this time there will be no changes in NDC numbers or product labeling. As those changes are made, we will notify all trading partners. If you have any questions regarding this transition, please don't hesitate to call.

For additional information, please refer to attached Wholesaler Fact Sheets.

Sincerely,

Jeff Hofmeister  
Director, Trade Relations  
732-564-2534 office  
719-210-3378 cell

## Wholesaler Fact Sheet

# DEMADEX® 5mg

(torsemide)

Date: October 1, 2008

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NDC:	0004026201
Product Description:	DEMADEX® 5mg 100 TABLETS/BOTTLE
Minimum Order Quantity:	12
SKU Dimensions (L x W x D):	1.7" x 1.9" x 2.6" (8.4 CU. IN.)
Inner-Pack Dimensions (L x W x D):	6.8" x 5.7" x 2.6" (0.06 CU. FT.)
Inner-Pack Quantity:	0012
Case Dimensions (L x W x D):	11.4" x 7.9" x 6.3" (0.33 CU. FT.)
Case Quantity:	0048
Case Weight:	4.0 LBS.
Expiration Date:	48 Months
Storage Conditions:	STORE AT 15°-30° C (59°-86° F)
Intermediate Bar Code:	01203000402620113000012
Shipper Bar Code:	01403000402620153000048

## Wholesaler Fact Sheet

# DEMADEX® 10 mg

(torseimide)

Date: October 1, 2008

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NDC:	0004026301
Product Description:	DEMADEX® 10 mg 100 TABLETS/BOTTLE
Minimum Order Quantity:	12
SKU Dimensions (L x W x D):	1.7" x 1.9" x 2.6" (8.4 CU. IN.)
Inner-Pack Dimensions (L x W x D):	6.8" x 5.7" x 2.6" (0.06 CU. FT.)
Inner-Pack Quantity:	0012
Case Dimensions (L x W x D):	11.4" x 7.9" x 6.3" (0.33 CU. FT.)
Case Quantity:	0048
Case Weight:	5.1 LBS.
Expiration Date:	48 Months
Storage Conditions:	STORE AT 15°-30° C (59°-86° F)
Intermediate Bar Code:	01203000402630183000012
Shipper Bar Code:	01403000402630123000048

## Wholesaler Fact Sheet

# DEMADEX® 20 mg

(torsemide)

Date: October 1, 2008

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NDC:	0004026401
Product Description:	DEMADEX® 20 mg 100 TABLETS/BOTTLE
Minimum Order Quantity:	12
SKU Dimensions (L x W x D):	1.7" x 1.9" x 2.6" (8.4 CU. IN.)
Inner-Pack Dimensions (L x W x D):	6.8" x 5.7" x 2.6" (0.06 CU. FT.)
Inner-Pack Quantity:	0012
Case Dimensions (L x W x D):	11.4" x 7.9" x 6.3" (0.33 CU. FT.)
Case Quantity:	0048
Case Weight:	7.2 LBS.
Expiration Date:	48 Months
Storage Conditions:	STORE AT 15°-30° C (59°-86° F)
Intermediate Bar Code:	01203000402640153000012
Shipper Bar Code:	01403000402640193000048

## Wholesaler Fact Sheet

# DEMADEX® 100 mg

(torsemide)

Date: October 1, 2008

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NDC:	0004026501
Product Description:	DEMADEX® 100 mg 100 TABLETS/BOTTLE
Minimum Order Quantity:	12
SKU Dimensions (L x W x D):	1.7" x 1.9" x 2.6" (8.4 CU. IN.)
Inner-Pack Dimensions (L x W x D):	6.8" x 5.7" x 2.6" (0.06 CU. FT.)
Inner-Pack Quantity:	0012
Case Dimensions (L x W x D):	11.4" x 7.9" x 6.3" (0.33 CU. FT.)
Case Quantity:	0048
Case Weight:	7.0 LBS.
Expiration Date:	48 Months
Storage Conditions:	STORE AT 15°-30° C (59°-86° F)
Intermediate Bar Code:	01203000402650123000012
Shipper Bar Code:	01403000402650163000048

**RETURNS GOODS CREDIT POLICY  
DIRECT ACCOUNT RETURNS**

1. Outdated product returns within policy do not require pre-authorization by Meda Pharmaceuticals.
2. Credit will not be issued for Overstock returns, any exceptions must be pre-authorized by Trade Relations at 1-877-265-2508.
3. Returns should be directed to:

**Meda Pharmaceuticals  
c/o Stericycle Direct Return  
2084-900 Lake Industrial Court  
Conyers, GA 30013**
4. Product originally sold on a nonreturnable basis, repackaged, prescription labeled product, empty containers, product damaged by fire, water or improper storage should be returned for disposal only; in these cases, product is not eligible for credit.
5. Product with defaced or damaged labels, for which the manufacturer or expiration date cannot be determined, should be returned for disposal only; in these cases, product will not be eligible for credit
6. Credit will be issued at current Wholesale Acquisition Cost (WAC) minus 7%.
7. Product must be returned in original containers within one year after expiration date or three months prior to expiration date.
8. Partial bottles are returnable and will be credited based on actual quantity received.
9. Transportation charges on return goods must be prepaid; Meda Pharmaceuticals will not be responsible for shipments lost in transit.
10. Handling fees are not reimbursable.
11. All products must be returned to Stericycle for credit. Meda Pharmaceuticals will not issue credit for product not physically received by Stericycle.
12. Returns will be accepted from original purchaser only; no credit will be issued for product returned that original proof of purchase cannot be verified.
13. Product damaged in shipment must have prior authorization from Meda Pharmaceuticals Customer Service Department before returning.

Effective January 1, 2008